

BGF

UK Enterprise Fund 3 Quarterly Partnership Activity Report

as at 30 September 2024



Growth capital for ambitious SMEs

BGF is the most active equity investor in the UK*. We support a large, diverse portfolio of businesses in fulfilling their growth ambitions.

BGF



No slow down for summer

We are pleased to present our quarterly update for UK Enterprise Fund 3 (UKEF 3, the Fund).

The summer months brought high levels of activity across the business, with BGF having now invested £357 million this year – over 50% of this (£181 million) was invested during Q3. New investment accounted for £130 million of capital deployed, with the remaining £51 million invested to support portfolio opportunities.

This level of deployment sees BGF significantly outperforming the wider market, according to industry data source Beauhurst, which reported Q3 activity at less than half of that seen in Q2. However, it does reflect wider market sentiment, with the Lloyds Bank Business Barometer showing confidence throughout the quarter at its highest level since November 2015.

One of the important dynamics of BGF's ability to deploy capital is the increased number of off-market deals – more than 50% of the new deals completed this year have been outside of competitive processes and were sourced directly by BGF's team. This is possible because of BGF's unique position, scale and regional footprint in the market.

UKEF 3 portfolio

The heightened levels of activity throughout Q3 saw the UKEF 3 portfolio more than double in size to 27 investments, with £8.4 million invested across 14 businesses during the quarter.

This takes the Fund's invested capital to over £15 million, with allocation for new investments to 73% deployed.

Q3 saw a greater proportion of Early Stage opportunities complete (4 of 14), than we had seen in previous months, with investments into both life sciences and clean-tech.

More generally, the portfolio continues to demonstrate high levels of diversification, with investment in nine sectors across the portfolio. Q3 investment delivered the most significant growth in the Business & Support Services and Technology sectors.

UKEF 3 pipeline

Now in Q4, the advanced pipeline remains strong to the end of the year. There is £138 million of potential investment across 15 businesses – six (£43 million) of which are either in due diligence or have signed heads of terms. This is in addition to one investment which completed in the first few days of October.

Given the strength of the pipeline, we would expect to see UKEF 3 fully deployed for new investments by the end of the year.

The opportunities we are working on continue to present good diversification, with the full pipeline spread across ten different sectors, and the six most advanced opportunities representing four sectors – construction, retail, leisure & hospitality, technology and energy & resources. Also, in line with the wider portfolio, while Growth deals dominate, we are also seeing additional Early Stage deals coming through the pipeline.

On the 26th November, Coutts will be hosting the annual UKEF Investor event. We hope to see many of you there and look forward to introducing you to more of the BGF team, as well as to some of the those that lead UKEF portfolio companies.

BGF UKEF 3 Quarterly Summary

Partnership Details

Fund Currency	GBP
Partnership Manager	BGF Investment Management Ltd
Final Close Date	31/01/2024 (First close date 31/10/2023)
Current Management Fee	1.5% on 2/3 of Total Commitment

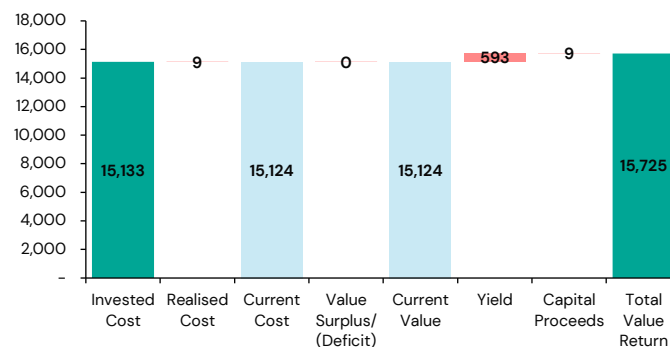
Fund to date Investment Activity

	New Deals	
Growth	New Deals	21
	New Investment	12,962
	Follow On	-
	Total £'000	12,962
Early Stage	New Deals	6
	New Investment	2,171
	Follow On	-
	Total £'000	2,171
Total	New Deals	27
	New Investment	15,133
	Follow On	-
	Total £'000	15,133

Partnership Summary

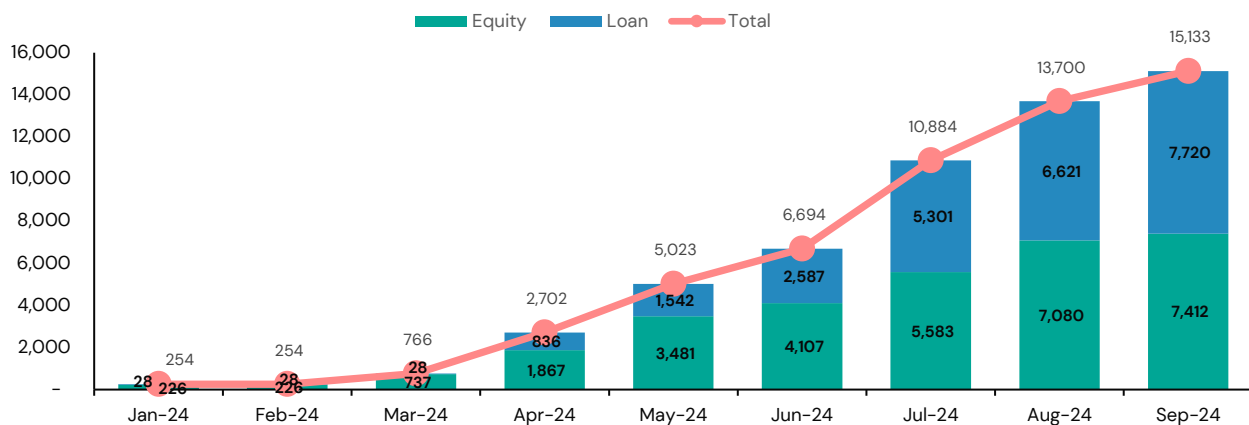
	£'000
Total Commitment	31,218
Amounts Drawn	17,692
Amounts Distributed	-
Fund (Unaudited) NAV	17,726

Portfolio Summary

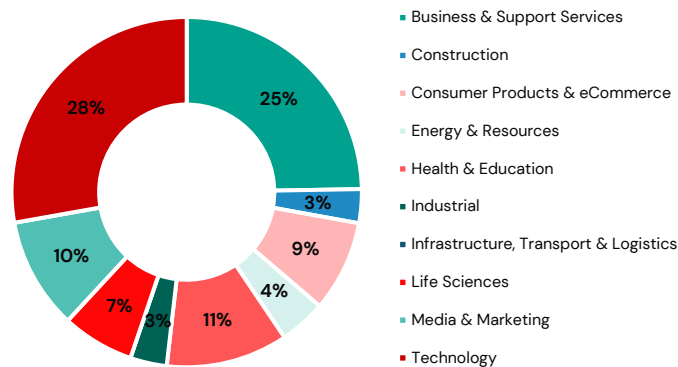


Fund to date Investment Activity*

£'000



Portfolio Summary by Sector



BGF UKEF 3 Quarterly Summary

New Investments

Glacier Energy Services



Glacier Energy

BGF investment: £7.3 million

UKEF 3 share of investment: £619,000

Sector: Business & Support Services

Pre-deal turnover: £20+ million

Based in Aberdeen, Glacier Energy is a specialist provider of products, services and engineered solutions, for a wide range of industrial and energy markets. Its core capabilities include heat transfer and pressure vessels, machining, welding, and non-destructive testing, and inspection services. These specialisms are well suited to the energy transition, and Glacier has been instrumental in advancing in-demand hydrogen, carbon capture, and energy storage technologies.

Founded in 2011 and led by CEO Scott Martin, the business has completed 11 acquisitions and has been an early-mover in leveraging its engineering and technical expertise to support low-carbon technologies. It directly employs 220 people, plus 20 contractors, and is now recruiting further capacity.

Why BGF invested:

Glacier Energy will now continue the rapid growth delivered in the last two years and is investing in additional manufacturing capacity and establishing a technician training academy. It will also pursue further strategic acquisitions.

Metric Search



BGF investment: £6.2 million

UKEF 3 share of investment: £529,000

Sector: Business & Support Services

Pre-deal turnover: £10–15 million

Founded in 2019, Metric Search is a specialist recruitment company, which has built a strong reputation as a high-quality search partner, sourcing skilled, technical talent in the life sciences, energy and infrastructure sectors.

With its headquarters in Nottingham, the business also has offices in New York, London and Florida, to service its growing US customer base.

The funding from BGF will allow Metric to further extend its footprint in the US recruitment market – which is worth an estimated \$216 billion – by expanding its offering into dedicated executive search, contract recruitment, and further niche specialisms.

Why BGF invested:

Metric has achieved remarkable success in a short amount of time, and is well placed to capitalise on the dynamic, growing US recruitment market, through its high-quality, specialist service.

PureCyber



BGF investment: £4.9 million

UKEF 3 share of investment: £421,000

Sector: Technology

Pre-deal turnover: £0–5 million

Cardiff-based, PureCyber offers a broad range of cybersecurity solutions, acting as an outsourced provider for businesses looking to optimise their protection against attacks. Its unique suite of subscription services ranges from brand protection and incident response, to global penetration testing and fully-managed SOC services.

Growth to date has been driven by the company's affordable, entry-level approach making its best-in-class cyber services accessible to business across a range of sectors and sizes. It has a good foothold in the professional and financial services, manufacturing, education and sport sectors.

Why BGF invested:

PureCyber represents an exciting opportunity to back a high-growth and high-profile business that is operating in an attractive part of the cyber market. Following the investment, PureCyber is looking to become a dominant force in the cyber industry, through the continued expansion of its client base across the SME market, as well as growing its market share among larger, global enterprises.

BGF UKEF 3 Quarterly Summary

New Investments

Fluorok



BGF investment: £3 million

UKEF 3 share of investment: £256,000

Sector: Energy & Resources

Pre-deal turnover: Pre revenue

Founded in 2022, FluoRok is a University of Oxford spinout that has developed an innovative patented method to access fluorochemicals. These chemicals contain the element fluorine and are key to global energy transition, healthcare and food supply.

The Oxford-based startup, has raised £7.7 million to scale-up, manufacture and commercialise novel fluorochemical reagents and battery electrolyte salts. The oversubscribed funding round was led by BGF, alongside Green Generation Fund, and included battery specialist Volta Energy Technologies, current investors Oxford Science Enterprises and University of Oxford, Excellis Holding, and angels.

Why BGF invested:

FluoRok's groundbreaking innovation has gained substantial traction, attracting numerous potential customers, across core markets of Li-ion battery electrolyte salts and agrochemicals. BGF's investment will enable the company to build a pilot facility to scale up the production of key reagents and continue the commercialisation of their technology.

Puraffinity



BGF investment: £4.6 million

UKEF 3 share of investment: £393,000

Sector: Energy & Resources

Pre-deal turnover: Pre revenue

Founded in 2015, and spun-out of Imperial College London, Puraffinity is developing precision technologies that remove toxic 'forever chemicals' perfluoroalkyl and polyfluoroalkyl substances (PFAS) from water and is providing a differentiated solution to the world's ever-growing PFAS problem. Its technology consistently and reliably removes PFAS from water in a much more cost-effective manner, when compared with conventional treatments.

Puraffinity has recently appointed Vincent Caillaud as CEO. Caillaud brings more than 20 years exceptional industry experience and was previously CEO of Veolia Water Technologies & Solutions, a global water technology business unit within the world's largest water, energy and waste management company, Veolia.

Why BGF invested:

The funding will enable Puraffinity to scale up production of its patented, PFAS-capturing material, Puratech[®], to meet exceptionally strong and growing demand across multiple sectors, as well as also support the company's work to develop fresh commercial applications that use Puraffinity's patented materials.

Connected Health

BGF investment: £14 million

UKEF 3 share of investment: £852,000

Sector: Health & Education

Pre-deal turnover: £20+ million

Founded in 2013, Connected Health is Northern Ireland's leading independent provider of premium domiciliary care services. The revolutionary hybrid homecare model combines the essential in-person care services you expect with the added advantages of cutting-edge remote health monitoring technology.

Why BGF invested:

BGF invested in Connected Health given the opportunity to create the leading all-Ireland provider of high-quality homecare. The business has grown to £40 million revenue / £4 million EBITDA through organic and inorganic growth, and now has a leading position in Northern Ireland and a growing presence in Republic of Ireland where pending regulation is expected to drive consolidation and benefit providers like Connected Health who have a track record of providing high-quality care.

BGF UKEF 3 Quarterly Summary

New Investments

Dunad Therapeutics **DUNAD** therapeutics

BGF investment: £4 million

UKEF 3 share of investment: £341,000

Sector: Life Sciences

Pre-deal turnover: Pre revenue

Dunad Therapeutics is an early-stage drug discovery company, with a novel chemistry platform for developing drugs against previously “undruggable” disease targets. It sits in the field of targeted protein degradation – an approach which effectively involves degrading or destroying disease targets (proteins) rather than seeking to change their behaviour. Dunad’s early drug programmes are applying this technology to cancer and neurodegenerative diseases.

While the company is headquartered in Cambridge UK, it has recruited an experienced executive team based in Boston – a hub for potential pharma partners.

Why BGF invested:

Dunad’s platform has been well validated externally, signing a substantial collaboration with Novartis, the 8th largest global pharma, to co-develop some of their drug programmes.

We have backed Dunad alongside specialist biotech investors Epidarex and BioGeneration Ventures.

Evolve Business Group

evolve
- managed network solutions -

BGF investment: £9.2 million

UKEF 3 share of investment: £780,000

Sector: Technology

Pre-deal turnover: £15–20 million

Founded in 2005, the Wigan-based company is a specialist in end-to-end managed network and IT solutions.


Evolve has built a strong reputation for helping businesses to reduce costs and simplify the management of services across a variety of sectors. These include retail, hospitality, food-to-go and petroleum franchises.

Why BGF invested:

In the last four years, Evolve has experienced impressive growth, increasing turnover from £6.8 million to a targeted £20+ million this year. It expects to double turnover in the next three years.

The funding will allow Evolve to implement ambitious UK and international expansion plans, with a particular focus on growth in the US, where it currently operates over 1,000 sites across multiple states, mainly in the fuel forecourt industry. In addition, Evolve aims to improve its infrastructure, with the creation of a new warehouse in Wigan, and target further acquisitions to accelerate growth, as well as increase its national and international headcount.

Nano Syrinx

NanoSyrinx 

BGF Investment: £3.8 million

UKEF 3 share of investment: £324,000

Sector: Life Sciences

Pre-deal turnover: Pre revenue

NanoSyrinx is a spin-out from Warwick University focusing on the problem of drug delivery, which presents an interesting opportunity to capture the upside of new drugs without the typical risk profile. Specifically, its technology enables biologic drugs to be delivered to the interior of cells – these are powerful drugs with reduced side effects, but their molecules are too large to cross into target disease cells. NanoSyrinx has developed nano-scale ‘syringes’, 100x thinner than a human hair, which can inject these drugs across the cell membrane.

Why BGF invested:

The investment is part of a £9.8 million round alongside Octopus Ventures and the pharma venture arms of Merck and Eli Lilly. A new Chair, Edwin Moses, will be joining the board at completion following BGF’s introduction. Moses is an experienced biotech CEO and NXC, best known for scaling drug development company Ablynx through multiple pharma partnerships, IPO and an eventual exit to Sanofi for €3.9 billion.

The funding will be used to drive further development of NanoSyrinx’s technology platform.

BGF UKEF 3 Quarterly Summary

New Investments

Datascop Systems



BGF investment: £10.5 million

UKEF 3 share of investment: £852,000

Sector: Business & Support Services

Pre-deal turnover: £10–15 million

Datascop is a provider of software and hardware products into contractors in the global construction industry.

Founded by Adrian Butt, the Chester-based company has built a strong reputation for developing construction site management solutions. Datascop's solutions help to drive efficiencies, enabling site managers, planners and contractors to digitally manage site attendance, logistics, permits and project planning, as well as ensuring contractors are compliant with safety and regulatory obligations.

Why BGF invested:

Datascop is an exciting and dynamic technology business, which has all the ingredients to achieve substantial growth – a highly ambitious senior leadership team, a strong core product offering, and a sizeable addressable market.

This funding will allow the high-growth business to accelerate its ambitious growth strategy – both in the UK and internationally – across infrastructure, residential and commercial markets.

Plant-Ex Ingredients



BGF investment: £9.3 million

UKEF 3 share of investment: £787,000

Sector: Consumer Products & eCommerce

Pre-deal turnover: £20+ million

Plant-Ex Ingredients is a manufacturer and distributor of natural food ingredient products including natural colours, flavours, extracts and food protection systems.

The business serves customers across the UK, Europe, Middle-East, North Africa and more recently the US, from its manufacturing sites in the UK and Turkey with distribution centres in Poland and the US.

In the last month, Plant-Ex has expanded, with a new factory in Bristol that is double the capacity of its previous site and is primed to enable further growth within the UK and internationally.

Why BGF invested:

Plant-Ex has an exceptional portfolio of products, with some world-beating expertise in product development and manufacturing. There is also a significant positive impact it can have on consumers, in terms of providing natural, sustainable colours, flavours and extracts in the global marketplace. The funding will help to underpin significant international growth for the Bristol-based business.

Twenty7tec Group



BGF Investment: £16.5 million

UKEF 3 share of investment: £852,000

Sector: Technology

Pre-deal turnover: £5–10 million

Twenty7tec is a leading business to business fintech and advice tech provider. Founded in 2014, Bournemouth-based Twenty7tec has rapidly become a cornerstone of the UK mortgage technology landscape and is a growing favourite for advisers in the wealth space. Its platform streamlines the entire mortgage journey, from initial product search and sourcing through to application submission and completion.

Over 16,000 mortgage, protection and wealth advisers use the Twenty7tec platform daily, favouring its efficient and accurate data to deliver customer excellence and navigate the complex regulatory environment.

Why BGF invested:

The funding from BGF will enable Twenty7tec to accelerate its product development roadmap, enhance its technology infrastructure, and explore new market opportunities. The investment will also support the company in further expanding its team of industry experts, ensuring it continues to deliver exceptional service and innovation to its growing customer base.

BGF UKEF 3 Quarterly Summary

New Investments

ER Productions



BGF investment: £7.8 million

UKEF 3 share of investment: £665,000

Sector: Media & Marketing

Pre-deal turnover: £20+ million

Headquartered in Dartford, ER Productions is an award-winning laser production, pyrotechnics and special effects (SFX) specialist.

The company's specialism in delivering complex, large-scale SFX shows has made it a long-term partner of choice for some of the world's most recognised and high-profile events and artists. It has worked for artists including Dua Lipa, Ed Sheeran, and Robbie Williams. The company has also supported large events and festivals, such as Glastonbury, Eurovision and the London 2012 Olympics.

ER Productions has a strong international footprint, with offices in the US, Spain, Australia and Saudi Arabia.

Why BGF invested:

This funding will support its growth plans, both organically and via acquisition, to further cement its market leadership. ER Productions will also be investing to manufacture its own proprietary equipment, from its dedicated facility in Dartford, to create the most innovative and impressive special effects available to clients across the world.

As at 30th September 2024

Kubus Group



BGF investment: £9 million

UKEF 3 share of investment: £767,000

Sector: Technology

Pre-deal turnover: £20+ million

Kubus, is a leading technology value-added-reseller (VAR) that is headquartered in Cirencester, Gloucestershire.

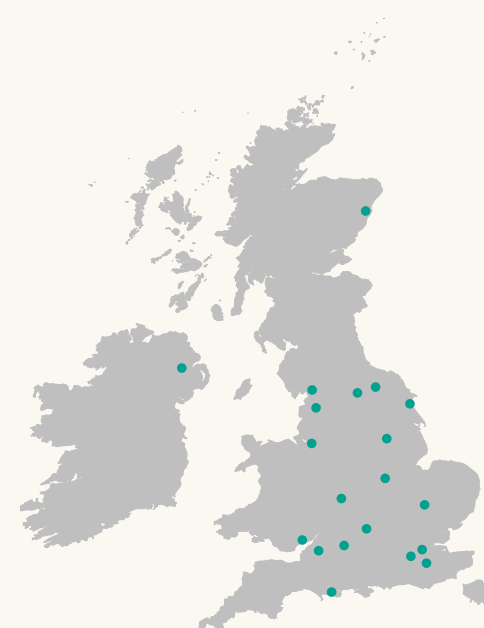
Founded in 2003, Kubus has established itself as a key player in the technology industry, offering a range of IT infrastructure solutions, focused on networking, server and storage infrastructure, and cyber security. With a strong focus on customer satisfaction and targeted supporting services, Kubus has built a reputation for delivering high-quality products and services on a global basis.

Kubus works with some of the most innovative vendors in the sector, including Juniper Networks, Cisco, Dell, Fortinet and Pentera.

In the year ended 31 March 2024, Kubus delivered £35 million turnover and £2.6 million EBITDA.

Why BGF invested:

This investment will support Kubus in accelerating its growth through targeted acquisitions, expanding its service offerings, and driving innovation, as a trusted technology partner for blue chip businesses and public sector organisations worldwide.



New investments	Location
Glacier Energy Services	Aberdeen
Metric Search	Nottingham
PureCyber	Cardiff
Fluorok	Oxford
Puraffinity	London
Connected Health	Belfast
Dunad Therapeutics	Cambridge
Evolve B G	Wigan
Nano Syrx	Coventry
Datascope	Chester
Plant-Ex Ingredients	Bristol
Twenty7tec	Bournemouth
ER Productions	Dartford
Kubus Group	Cirencester

Portfolio Summary*

UKEF 3 Portfolio Summary By Year of Investment

Year of Investment	Total Count #	Live Count #	Invested Cost	Realised Cost	Current Cost	Current Value	Surplus / (Deficit)	Interest Accrued	Interest Provision	Interest Received	Dividend	Fee Income	Investment Costs	Capital Proceeds	Total Value Return	Total Value MoM
2024	27	27	15,133	(9)	15,124	15,124	-	173	-	13	17	398	(8)	9	15,725	1.04
Total (£'000)	27	27	15,133	(9)	15,124	15,124	-	173	-	13	17	398	(8)	9	15,725	1.04

UKEF 3 Portfolio Summary By Investment Type

Investment type	Total Count #	Live Count #	Invested Cost	Realised Cost	Current Cost	Current Value	Surplus / (Deficit)	Interest Accrued	Interest Provision	Interest Received	Dividend	Fee Income	Investment Costs	Capital Proceeds	Total Value Return	Total Value MoM
Growth	21	21	12,962	(9)	12,954	12,953	-	173	-	13	17	388	(7)	-	13,546	1.05
Early Stage	6	6	2,171	-	2,171	2,171	-	-	-	-	-	10	(1)	-	2,179	1.00
Total (£'000)	27	27	15,133	(9)	15,124	15,124	-	173	-	13	17	398	(8)	-	15,725	1.04

UKEF 3 Portfolio Summary By Sector

Sector	Total Count #	Live Count #	Invested Cost	Realised Cost	Current Cost	Current Value	Surplus / (Deficit)	Interest Accrued	Interest Provision	Interest Received	Dividend	Fee Income	Investment Costs	Capital Proceeds	Total Value Return	Total Value MoM
Business & Support Services	6	6	3,747	(9)	3,739	3,739	(0)	79	-	0	17	110	(1)	9	3,954	1.06
Construction	1	1	473	-	473	473	-	15	-	-	-	14	-	-	502	1.06
Consumer Products & eCommerce	2	2	1,275	-	1,275	1,275	-	4	-	3	-	38	(5)	-	1,314	1.03
Energy & Resources	2	2	649	-	649	649	-	-	-	-	-	0	(1)	-	648	1.00
Health & Education	2	2	1,703	-	1,703	1,703	-	21	-	2	-	26	-	-	1,776	1.04
Industrial	1	1	511	-	511	511	-	-	-	-	-	50	-	-	522	1.02
Infrastructure, Transport & Logistics	-	-	-	-	-	-	-	-	-	-	-	10	-	-	-	-
Life Sciences	3	3	1,010	-	1,010	1,010	-	-	-	-	-	-	(0)	-	1,010	1.00
Media & Marketing	3	3	1,560	-	1,560	1,560	-	11	-	6	-	44	(0)	-	1,621	1.04
Technology	7	7	4,204	-	4,204	4,204	(0)	43	-	1	-	132	(0)	-	4,379	1.04
Total (£'000)	27	27	15,133	(9)	15,124	15,124	(0)	173	-	13	17	398	(8)	9	15,725	1.04

UKEF 3 Portfolio Summary By Region

Region	Total Count #	Live Count #	Invested Cost	Realised Cost	Current Cost	Current Value	Surplus / (Deficit)	Interest Accrued	Interest Provision	Interest Received	Dividend	Fee Income	Investment Costs	Capital Proceeds	Total Value Return	Total Value MoM
Midlands	2	2	1,061	-	1,053	1,053	-	46	-	0	-	34	(0)	9	1,141	1.08
North	9	9	5,341	(9)	5,341	5,341	-	74	-	6	-	161	(0)	-	5,581	1.05
Scotland	3	3	1,959	-	1,959	1,959	-	36	-	3	-	51	(0)	-	2,049	1.05
South East	9	9	3,944	-	3,944	3,944	-	8	-	4	17	60	(2)	-	4,031	1.02
South West	4	4	2,827	-	2,827	2,827	-	9	-	-	-	92	(6)	-	2,923	1.03
Total (£'000)	27	27	15,133	(9)	15,124	15,124	-	173	-	13	17	398	(8)	9	15,725	1.03

£85k of Fee Income has been recognised in the partnership to date. Further Fee Income of £313k will be recognised in the partnership through the offset of future management fees.

Portfolio Summary

9% of the investment* supporting female entrepreneurs

21% of the portfolio support climate and sustainability

UKEF 3 Portfolio Summary By Investment

Month of Initial Investment	Company Name	Type	Office	Sector	BGF and UKEF			UKEF Share			Investment as % of UKEF 3
					Direct Investment	Follow-on Investment	Total Investment	Direct Investment	Follow-on Investment	Total Investment	
					£'000	£'000	£'000	£'000	£'000	£'000	
2024 M01	Elite Dynamics Group Ltd	Growth	Manchester	Technology	4,400	-	4,400	254	-	254	1.7%
2024 M03	Sunswap Ltd	Earlier Stage	Cambridge	Industrial	6,000	-	6,000	511	-	511	3.4%
2024 M04	Skewb Ltd	Growth	Birmingham	Business & Support Services	6,250	-	6,250	533	-	533	3.5%
2024 M04	Boxphish Limited	Growth	Leeds	Technology	3,250	-	3,250	277	-	277	1.8%
2024 M04	Woodland Kitchens (NI) Ltd	Growth	Belfast	Consumer Products & eCommerce	5,725	-	5,725	488	-	488	3.2%
2024 M04	Eleven Sports Media Limited	Growth	Manchester	Media & Marketing	7,500	-	7,500	639	-	639	4.2%
2024 M05	Vosaio Travel Limited	Growth	London	Business & Support Services	10,000	-	10,000	852	-	852	5.6%
2024 M05	NL GROUP LIMITED	Growth	Leeds	Health & Education	14,000	-	14,000	850	-	850	5.6%
2024 M05	Kairos Holdings Limited	Growth	London	Media & Marketing	3,000	-	3,000	256	-	256	1.7%
2024 M05	My Property Box Ltd	Growth	Leeds	Financial Services	4,250	-	4,250	362	-	362	2.4%
2024 M06	Shift Bioscience	Earlier Stage	Cambridge	Life Sciences	4,050	-	4,050	345	-	345	2.3%
2024 M06	Tevalis Limited	Growth	Leeds	Technology	11,500	-	11,500	852	-	852	5.6%
2024 M06	TaperedPlus Limited	Growth	Leeds	Construction	5,550	-	5,550	473	-	473	3.1%
2024 M07	Glacier Energy Services Limited	Growth	Aberdeen	Business & Support Services	7,263	-	7,263	619	-	619	4.1%
2024 M07	Metric Search Limited	Growth	Nottingham	Business & Support Services	6,200	-	6,200	529	-	529	3.5%
2024 M07	PureCyber Limited	Growth	Cardiff	Technology	4,935	-	4,935	421	-	421	2.8%
2024 M07	Fluorok Limited	Earlier Stage	Cambridge	Energy & Resources	3,000	-	3,000	256	-	256	1.7%
2024 M07	Puraffinity Ltd	Earlier Stage	Cambridge	Energy & Resources	4,611	-	4,611	393	-	393	2.6%
2024 M07	Connected Health Limited	Growth	Belfast	Health & Education	13,952	-	13,952	852	-	852	5.6%
2024 M07	Dunad Therapeutics Limited	Earlier Stage	Cambridge	Life Sciences	4,000	-	4,000	341	-	341	2.3%
2024 M07	Evolve BG Limited	Growth	Manchester	Technology	9,150	-	9,150	780	-	780	5.2%
2024 M08	NanoSyrinx Ltd	Earlier Stage	Cambridge	Life Sciences	3,800	-	3,800	324	-	324	2.1%
2024 M08	Datascope Systems Limited	Growth	Manchester	Business & Support Services	10,425	-	10,425	852	-	852	5.6%
2024 M08	Twenty7tec Topco	Growth	Reading	Technology	16,500	-	16,500	852	-	852	5.6%
2024 M08	Plant-Ex Ingredients Limited	Growth	Bristol	Consumer Products & eCommerce	9,277	-	9,277	787	-	787	5.2%
2024 M09	ER Productions Holdings Limited	Growth	London	Media & Marketing	7,800	-	7,800	665	-	665	4.4%
2024 M09	Kubus Group	Growth	Bristol	Technology	9,000	-	9,000	767	-	767	5.1%
Total (£'000)					195,388	-	195,388	15,133	-	15,133	100%

Capital Account

Fund Manager	BGF Investment Management Ltd
Fund Currency	GBP
Final Fund Close Date	31/01/2024 (First close date 31/10/2023)
Commitment (£'000)	31,218
Partner Loans Drawn (£'000)	17,692
Total Amount Invested (£'000)	15,133
NAV per Fund Point (£)	1.0019
NAV plus Distributions per Fund Point (£)	1.0019

Capital Account (£'000)	Quarterly 30 Sept-24	Year to 30 Sept-24	Inception to 30 Sept-24
Capital Account Opening Balance	11,924	-	-
Partner Loans Drawn	5,668	17,692	17,692
Recallable Distributions	-	-	-
Realised Portfolio Gains/(Losses)	-	-	-
Carried Interest Partner	-	-	-
Unrealised Portfolio Gains/(Losses)	0	(0)	(0)
Investment Income/(Expense)	134	183	183
General Partner Share	-	(149)	(149)
Net Change in Provision for Carried Interest Allocation	-	-	-
Capital Account as at 30 Sept 24	17,726	17,726	17,726

Investment Schedule (£'000)	Investments at Cost	Investments at Value	Movement in Value
Total Investment Portfolio	15,297	15,297	-
Carried Interest Accrual	-	-	-
Share of Funds Other Net Assets	2,429	2,429	-
Capital Account as at 30 Sept 24	17,726	17,726	-

Operating Expenses (£'000)	Quarterly 30 Sept-24	Year to 30 Sept-24	Inception to 30 Sept-24
Management Fee	79	234	234
Income Offset	(79)	(85)	(85)
Investment Operating Expenses	18	20	20
Total	18	169	169

Illustrative Example Partner Account

The example below is to illustrate the current position of the fund for an individual partner assuming an initial commitment of £250,000.00. It is for illustrative purposes only and should not be used as the source of information for any tax reporting.

Fund Manager	BGF Investment Management Ltd
Fund Currency	GBP
Final Fund Close Date	31/01/2024 (First close date 31/10/2023)
Commitment (£'000)	250,000
Partner Loans Drawn (£'000)	141,684
Total Amount Invested (£'000)	121,185
Total Amount Distributed (£'000)	-
NAV per Fund Point (£)	1.0019
NAV plus Distributions per Fund Point (£)	1.0019

Capital Account (£)	Quarterly 30 Sept-24	Year to 30 Sept-24	Inception to 30 Sept-24
Capital Account Opening Balance	95,490	-	-
Partner Loans Drawn	45,390	141,684	141,684
Recallable Distributions	-	-	-
Realised Portfolio Gains/(Losses)	-	-	-
Carried Interest Partner	-	-	-
Unrealised Portfolio Gains/(Losses)	0	(1)	(1)
Investment Income/(Expense)	1,074	1,468	1,468
General Partner Share	-	(1,196)	(1,196)
Net Change in Provision for Carried Interest Allocation	-	-	-
Capital Account as at 30 Sept 24	141,955	141,955	141,955

Investment Schedule (£)	Investments at Cost	Investments at Value	Movement in Value
Total Investment Portfolio	122,501	122,501	-
Carried Interest Accrual	-	-	-
Share of Funds Other Net Assets	19,454	19,545	-
Capital Account as at 30 Sept 24	141,955	141,955	-

Operating Expenses (£'000)	Quarterly 30 Sept-24	Year to 30 Sept-24	Inception to 30 Sept-24
Management Fee	630	1,877	1,877
Income Offset	(630)	(681)	(681)
Investment Operating Expenses	146	156	156
Total	146	1,352	1,352

Glossary of Terms

Section	Term	Definition
Quarterly Summary	Close Date	The date upon which commitments to the partnership were finalised.
	Current Management Fee	The % fee charged by BGF Investments Management Ltd for managing the partnership: -1.50% per annum of 2/3 of Commitments for the period from and including the Closing Date to and including the last day of the Investment Period; and -1.50% per annum of total Commitments for the period from the end of the Investment Period to and including the date that is three years after the end of the Investment Period; -1.00% per annum of Commitments for the period from the date that is three years after the end of the Investment Period to and including the date that is four years after the end of the Investment Period; and -1.00% per annum of the Net Invested Capital of the Investor for the period thereafter
	Fund (Unaudited NAV)	The Net Asset Value of the partnership based on the current fair value of the investment portfolio
	Growth	Growth Capital investments, a typical turnover range of £5 million –£100 million
	Early Stage	Early Stage investments, a typical turnover range of <£5 million
	Invested Cost	Invested Cost of investments since inception via new deals or follow-on funding
	Realised Cost	Divested Cost of investments since inception exits, write offs, loan note repayments, partial exit
	Current Cost	Invested Cost less Realised Cost since inception, the cost of the current portfolio
	Value Surplus/(Deficit)	The fair value surplus/(deficit) on the current portfolio
	Current Value	The unrealised fair value of the current portfolio
	Yield	Investment returns generated via interest, dividend and fees
	Capital Proceeds	Investment returns generated via sale of shares or redemption of loan notes
	Total Value Return	The total return value of the portfolio including both realised and unrealised values

Section	Term	Definition
Portfolio Summary	Interest Accrued	Loan Note interest income recognised to date on an accrued basis, not yet received in cash
	Interest Provision	The current provision recognised against the Interest Accrued
	Total Value MoM	The money on money return ratio of the Total Return Value over the Invested Cost
Capital Account	NAV per Fund Point	The Net Asset Value of the Fund / Partner loans drawn to date
	Partner Loans Drawn	Amount of funds drawn to date from partners
	Recallable Distributions	Funds distributed to partners that may be redrawn by the Partnership
	Realised Portfolio Gains/(Losses)	Realised capital gain/(loss) generated by investments
	Investment Income/(Expense)	Investment income/(expenses) generated by investments
	General Partner Share	The share of partnership gains payable to the general partner via the management fee
	Net Change in Provision for Carried Interest	The provision for future share of partnership gains/losses distributed to the Carried Interest Partner

BGF

Appendix - UKEF 3 Summary

Portfolio Investments

Elite Dynamics



BGF investment: £4.4 million

UKEF 3 share of investment: £254,000

Sector: Technology

Pre-deal turnover: £0–5 million

Elite Dynamics, headquartered in London, is a fast-growing provider of technology solutions to the holiday parks market. While the business is focussed on the UK, it also sells into Ireland and Canada.

The investment will support both the continued development of Elite Dynamics' proprietary software, which is built on the Microsoft Dynamics platform, as well as plans to invest in sales and marketing.

Why BGF Invested:

Elite Dynamics has focussed not just on reselling its solutions but also building highly verticalized IP on top of the Microsoft stack that helps differentiate the offering, as well as driving higher margin SaaS-like earnings.

In recent years, the business has taken market share through dislodging incumbent, legacy solutions, and BGF is backing a thesis built around fundamentally more of the same in what it believes is an industry ripe for disruption.

Sunswap Ltd



BGF investment: £6 million

UKEF 3 share of investment: £511,000

Sector: Industrial

Pre-deal turnover: Pre-revenue

BGF has invested £6 million into Sunswap as part of a £14.7 million round alongside Clean Growth Fund and Barclays Sustainable Impact Capital.

Leatherhead-based Sunswap has developed a 100% electric, zero emission transport refrigeration unit (TRU) that leverages adaptive battery capacity, integrated solar power and advanced software controls to optimise energy efficiency. This energy efficiency means that not only is it zero carbon but it is also 30% cheaper on total cost of ownership.

Why BGF Invested:

BGF has been tracking this business since 2022 and can see a compelling investment opportunity. The market for TRUs is surprisingly large, with over 55,000 just in the UK and more than 6,000 replaced annually given their eight to 10-year lifespan. The vast majority of TRUs today are powered by highly inefficient and unregulated diesel engines that yield significant emissions. With many fleet operators targeting ambitious Net Zero targets by 2030/35, decarbonisation of the TRU is an essential near-term objective.

Skewb



BGF investment: £6.25 million

UKEF 3 share of investment: £533,000

Sector: Business & Support Services

Pre-deal turnover: £15–20 million

Skewb is a leading provider of consultancy and digital transformation services and products to the energy and water sector.

The funding will support Skewb's continued growth as it looks to expand its suite of products and its consultancy and transformation services, to meet the demands of a growing customer base.

Founded in 2018 by husband-and-wife team Shashi and Indu Seshadri, it has since built a strong reputation for enabling water and energy companies to tackle key challenges and achieve operational efficiencies.

Why BGF invested:

Skewb is helping to drive business efficiencies across the water and energy sector in an innovative and transformative way. The business has seen significant financial momentum to date, growing revenue almost fourfold over the last three years.

Appendix - UKEF 3 Summary

Portfolio Investments

Boxphish



BGF investment: £3.25 million

UKEF 3 share of investment: £277,000

Sector: Technology

Pre-deal turnover: £0–5 million

Leeds-based Boxphish, is a human risk management business. Its suite of cybersecurity training courses, customisable phishing simulations, and data analytics equips organisations, and their teams, with the tools and knowledge needed to mitigate the risk of falling victim to cyber-attacks.

Funding from BGF and UKEF 3 will allow management to accelerate investment into product, people and partners, as Boxphish looks to enable even more organisations to stay ahead of what continues to be a rapidly evolving threat landscape.

Why BGF invested:

Founded in 2020, by serial entrepreneurs Henry Doyle and Dan Bailey, alongside CEO Nick Deacon-Elliott, Boxphish has quickly established itself as one of the rising stars in the UK human risk management sector. It has a growing customer base and library of training courses that offer highly relevant content to meet the needs of organisations from across a broad range of sectors and sizes, working with the likes of North Yorkshire Council, University of Cambridge, and Leeds United FC.

Woodland Group



BGF investment: £5.7 million

UKEF 3 share of investment: £488,000

Sector: Consumer Product & eCommerce

Pre-deal turnover: £20+ million

Woodland is a family-owned kitchen and bathroom furniture manufacturer, serving large trade customers like B&Q and Wickes, as well as providing end-to-end supply and fit contracts to the student accommodation, high rise residential, and hotel sectors.

Woodland was founded by Brian McCloskey in 1987, as a kitchen showroom operation in Ballymena. Today, it is led by Brian's son, Connor.

As part of BGF and UKEF 3's investment, Woodland acquired JTC, a Scottish manufacturer and supplier of fitted furniture, focused on the social housing and student accommodation markets.

Why BGF invested:

Whilst investing into an established, strong business, the acquisition provided further opportunity. Post-acquisition, the partnership will create one of the largest cabinet producers in the UK, with a turnover in excess of £50 million and is now one of the leading kitchen, bedroom and bathroom cabinet suppliers in Northern Ireland.

Eleven Sports Media



BGF investment: £7.5 million

UKEF 3 share of investment: £639,000

Sector: Media & Marketing

Pre-deal turnover: £5–10 million

Eleven Sports Media is a sports marketing business, headquartered in the Northwest of England. Eleven's proposition is powered by its transformative proprietary technology which turns data into content, to enhance the in-stadium experience for fans and create digital advertising for sponsors.

Eleven has established itself as a global leader in the creation and execution of community-driven partnerships, across the highest level of professional sport, including the Premier League, National Football League (NFL) and National Basketball Association (NBA)

Why BGF invested:

BGF's investment will supercharge Eleven's international growth and increase its foothold in the US market. The business will continue to grow its Manchester team and make strategic hires in the US to support the opening of an office in Charlotte, USA in 2025.

Appendix - UKEF 3 Summary

Portfolio Investments

Vosaio Travel



BGF investment: £10 million

UKEF 3 share of investment: £825,000

Sector: Business & Support Services

Pre-deal turnover: £20+ million

Vosaio is a destination management company, operating a business-to-business model, designing and fulfilling bespoke group tours to Europe and beyond.

Vosaio employs teams across 25 countries, including a significant presence in Asian-source markets. With a proprietary end-to-end booking and operating system, Vosaio's technology platform enables staff to operate at scale efficiently, across teams and geographies. It supports them to create high-quality, bespoke itineraries and travel programmes for local market operators.

Why BGF invested:

Vosaio has a unique and scalable business model that is based on its multi-source and multi-destination offering, its best-in-class technology platform, and its reputation for reliability and quality. The funding will support Vosaio as it expands its market reach across new and existing geographical markets, builds out its senior leadership team, and drives further investment into its market-leading tech platform – by incorporating cutting-edge AI (artificial intelligence) capabilities.

NL Group



BGF investment: £14 million

UKEF 3 share of investment: £850,000

Sector: Health & Education

Pre-deal turnover: £15–20 million

Based in Hull, NLG provides round-the-clock domiciliary care to people with acute physical and mental health needs.

NLG was founded in 2005 by Rae McGlone and Mark Hathway and was initially a healthcare staffing agency, before moving into the provision of complex domiciliary care in 2015.

Complex Care provides domiciliary care to support the clinical and personal needs of Service Users. Care is delivered by skilled, clinically trained staff with specialism in learning difficulties, ventilation, complex feeding and other niche care provision where there are a limited number of providers with the experience and trained staff to care for patients with these needs.

Why BGF invested:

BGF's investment will help in supporting a growth plan to scale patient care for individuals with complex needs from the existing East Yorkshire base.

Please note: this deal is confidential and is not to be disclosed beyond UKEF 3 investors

Newgen (formerly Kairos Media)



BGF investment: £3 million

UKEF 3 share of investment: £256,000

Sector: Media & Marketing

Pre-deal turnover: £15–20 million

NewGen, is the newly rebranded group housing creative agencies Kairos Media, Kyma Media and Horizon.

Founded in 2015, Kairos Group has built a leading reputation among global brands as the go-to social agency for brands and creators, developing high-impact marketing campaigns that maximise engagement with Gen Z and video gaming audiences. Kairos' impressive blue-chip client roster includes PepsiCo, Porsche, Hasbro and Samsung.

Why BGF invested:

With the support and expertise on offer from BGF, the Company is poised to further invest across its infrastructure, data, and technology platform, driving new opportunities for growth and innovation. As a specialist creative agency that successfully enables brands to access hard to reach, but valuable, consumer segments, the company has built an outstanding reputation and track record in the creator economy sector.

Appendix - UKEF 3 Summary

Portfolio Investments

My Property Box



BGF investment: £4.25 million

UKEF 3 share of investment: £362,000

Sector: Financial Services

Pre-deal turnover: £0–5 million

My Property Box is a lettings-focused estate agency, with two 'hub' offices in Newcastle and Darlington, offering full tenancy management and property sale services across the Northeast.

BGF and UKEF 3's investment will continue My Property Box's M&A plan, with a tangible near term pipeline of acquisition opportunities that should drive expansion at pace in what remains a fragmented market in the Northeast.

To drive expansion, My Property Box has made 10 acquisitions since 2019, with the aim of creating a platform of scale in the region. Funding from BGF will support its ambitious, ongoing buy-and-build strategy.

Why BGF invested:

My Property Box benefits from an attractive earnings profile, with c. 90% of revenues being recurring/repeating from tenancy and lettings management.

Shift BioScience



BGF Investment: £4 million

UKEF 3 share of investment: £345,000

Sector: Life Sciences

Pre-deal turnover: Pre-revenue

Founded in 2017, based on the research of its founder, Shift Bioscience has developed a technology platform to enable a new class of 'regenerative medicines'. These drugs seek to reprogramme specific diseased cells through the application of a cocktail of 'growth factors' (naturally occurring molecules that modify cell behaviour). Shift's platform, which is already well developed, allows the possible combinations of ingredients in this cocktail to be mapped at a much greater speed and accuracy than with existing methods. It does this by combining machine learning with lab-based biological testing.

Why BGF invested:

Shift has developed a novel technology for cellular reprogramming, an exciting new area of medicine. Combining machine learning with lab-based biology, Shift's well-developed platform represents a significant opportunity to address the growing challenges of treating age-related disease and illnesses. We are excited to be backing the ambitious founding team, who are thought leaders in this field, alongside co-investors F-Prime, Kindred Capital and Jonathan Milner.

Tevalis



BGF investment: £11.5 million

UKEF 3 share of investment: £852,000

Sector: Technology

Pre-deal turnover: £5–10 million

Headquartered in Hull, Tevalis provides best-in-class electronic point of sale (EPOS) solutions to help leisure and hospitality operators manage, streamline and deliver their food and beverage operations.

The Tevalis EPOS platform combines order and pay, kitchen, stock and cash management modules, with a suite of business analytics and reporting tools, with a broad range of third-party integrations to offer customers a seamless turnkey solution.

Tevalis has established itself as one of the leaders in the UK leisure and hospitality EPOS market, working with leading restaurants, bars, food halls and major leisure destinations, including brands such as Village Hotels, Boxpark and Ben & Jerry's.

Why BGF invested:

With this funding, the business has ambitions of trebling recurring revenues over the next three to five years. This will be supported by additional investment in sales and marketing, product and partners, as well as looking at potential opportunities for international expansion.

Appendix - UKEF 3 Summary

Portfolio Investments

Tapered Plus Limited



TaperedPlus Limited

BGF investment: £5 million

UKEF 3 share of investment: £473,000

Sector: Construction

Pre-deal turnover: £5-10 million

Founded in 2014, TaperedPlus has established itself as a UK leader in the provision of tech-enabled architectural design services for complex flat and tapered roof projects. Its team, and market-leading technology, help customers and property owners to improve the performance, safety and sustainability of its buildings.

The business serves a range of end markets, across domestic, commercial and industrial projects, and has developed deep relationships with its supply chain partners.

Why BGF invested:

BGF's investment provides an exit for Comhar Capital, which backed TaperedPlus in 2020. Since then, it has gone from strength to strength — increasing employee numbers by 70% and tripling revenues as well as securing B-Corp accreditation in recognition of its innovative and sustainable approach within the roofing sector.

With BGF's support, the company is looking to make a further step change in its growth trajectory, with plans to broaden its technology-led offering.